

## Suraj Prasad

---

School of Economics,  
Australian School of Business,  
University of New South Wales  
Sydney, New South Wales  
Australia 2052

Tel: 61-2-9385 3325  
Fax: 61-2-9313 6337  
Email: [s.prasad@unsw.edu.au](mailto:s.prasad@unsw.edu.au)  
Webpage: <http://research.economics.unsw.edu.au/sprasad/>

### EMPLOYMENT

Lecturer	University of New South Wales, Sydney	2007-
----------	---------------------------------------	-------

### EDUCATION

Ph.D. Economics	Washington University in St. Louis	2007
M.A. in Economics	Gokhale Institute of Politics and Economics, India	1999
B.A. in Economics	Madras Christian College, India	1997

### FIELDS

Primary: Organizational Economics, Contract Theory  
Secondary: Industrial Organization

### PUBLICATIONS

“Commitment, Banks and Markets”, with Gaetano Antinolfi, *Journal of Monetary Economics*, Volume 55, Issue 2, March 2008, 265-277.  
“Task Assignments and Incentives: Generalists versus Specialists”, *RAND Journal of Economics*, Volume 40, Number 2, Summer 2009, 380-403.

### WORKING PAPERS

“Delegation and Incentives: a tradeoff between Exploration and Exploitation (with Jed DeVaro)  
“Promotions, Multiskilling, and Incentives for Skills” (with Hien Tran)

### WORK IN PROGRESS

“Career Concerns, Public Attributes and Free Riding in Teams” (with Kieron Meagher).  
“Promotions, Up or Out Contracts, and Skill Acquisition”  
“Promotions and Competition in the Labor Market” (with Pinaki Bose)

### TEACHING EXPERIENCE

*University of New South Wales*  
Graduate Microeconomics  
Organizational Economics  
Economics of Corporations

*Department of Economics, Washington University in St. Louis*  
Money and Banking  
Introduction to Political Economy: Macroeconomics

## **SUPERVISION**

Marcus Tomaino, Honors (current)  
Tuong Van, PhD (current)  
Alvin Yeap, M.Phil (current)  
Hien Tran, Honors (2010)

## **CONFERENCE AND SEMINAR PRESENTATIONS**

University of Oxford, October 2011  
California State University, East Bay, February 2011  
ISI Growth and Development Conference, December 2010  
Australian National University July 2010  
ISI Growth and Development Conference, December 2009  
University of Melbourne, October 2009  
JEI, Vigo, September 2009  
University of Queensland, August 2009  
Japan-UNSW Applied Microeconomics Workshop, August 2009  
Organizational Economics Conference, Sydney 2009  
University of Sydney, 2009  
Australasian Economic Theory Workshop, 2009  
European Association for Research in Industrial Economics (EARIE), 2008  
Deakin University, 2008  
University of Adelaide, 2008  
North American Summer Meetings of the Econometric Society, 2007  
International Industrial Organization Conference, 2007  
University of Melbourne, 2007  
Midwest Economic Theory Conference, 2006  
Midwest Economic Theory Conference, 2005  
Midwest Economic Association Meetings, 2005

## **HONORS AND AWARDS**

Australian School of Business Research Grant, 2011 (\$6500)  
Non-Professorial Research Achievement Award, 2009  
Australian School of Business Research Grant (with Guillaume Roger), 2009 (\$15000)  
Australian School of Business Research Grant, 2008, (\$16855)  
CAER Economic Grant, School of Economics UNSW, 2007 (\$3000)  
Dissertation Fellowship, Washington University in St. Louis, 2006  
Competitive Summer Research Grant, Washington University in St. Louis, 2003, 2004, 2005, 2006  
Washington University in St. Louis Graduate Scholarship, 2002, 2003, 2004, 2005  
Washington University in St. Louis Graduate Fellowship, 2001

## **PROFESSIONAL ACTIVITIES**

Visiting Scholar, Department of Economics, Washington University in St. Louis, November-December 2011  
Visiting Scholar, Department of Economics, University of Oxford, July-October 2011  
  
Coordinator of Australasian Economic Theory Workshop 2012  
Strategic Initiatives Committee, School of Economics, UNSW, 2010, 2011  
Organizing Committee, Workshop on Organizational Economics- Professor Robert Gibbons (MIT), 2010

Organizing Committee, EDN Winter School 2009

Recruitment Committee, School of Economics, UNSW, 2009

Coordinator, Economic Theory Workshop with University of Sydney, 2007 and 2008

Referee     RAND Journal of Economics, Games and Economic Behavior, Economics Bulletin,  
Economic Record.

Member     American Economic Association, Econometric Society